



TUESDAY, 13 MARCH 2012

3:30pm - 8:30pm

REGISTRATION AND INFORMATION

4:00pm - 5:10pm

MASTER CLASS – WHERE IS THE NEXT DEAL AND WHY WILL IT COME TO YOU?

This not-to-be-missed Master Class will be led by Baker & McKenzie and features a panel of highly experienced industry experts. The presentation covers the full range of hotel transactions, delving in to the mindset needed to not only survive, but prosper, in the challenging business environment that current economic volatility continues to produce.

Presenters:

Graeme J. Dickson, Partner, Baker & McKenzie
Roy E. Melick, Partner, Baker & McKenzie

PRESENTED BY:

BAKER & MCKENZIE

5:20pm - 6:20pm

QUICKLINK NETWORKING SESSION

Start HICAP UPDATE off on a rocking start with some intense networking! At this special energetic speed-meeting session, meet and network with delegates in a fast-paced business card exchange.

6:30pm - 8:30pm:

OPENING NETWORKING RECEPTION

HOSTED BY:



WEDNESDAY, 14 MARCH 2012

7:30am - 5:00pm

REGISTRATION AND INFORMATION

7:30am - 8:30am

CONTINENTAL BREAKFAST & SPONSORS EXHIBIT OPEN

8:30am - 11:00am

PLENARY SESSIONS

8:30am - 8:50am

OPENING REMARKS & WEATHER REPORT

Presenter:

Robert Hecker, Managing Director, Horwath HTL - Asia Pacific

8:50am - 9:20am

SINGAPORE TOURISM DEVELOPMENT AND INVESTMENT OPPORTUNITIES

Presenter:

Toh Sork Lee, Assistant Director, Singapore Tourism Board

9:20am - 10:00am

BETTING BIG ON SINGAPORE!

Moderator:

Robert Hecker, Managing Director, Horwath HTL - Asia Pacific

Presenters:

Mohd K. Rafin, Senior Vice President, Park Hotel Group

Paul Logan, Senior Vice President, Development - AMEA, IHG

Tan Kim Seng, Executive Vice President, Meritus Hotels & Resorts

10:00am - 11:00am

INVESTMENT OUTLOOK

Asia's savviest investors share their perceptions of market risks and rewards and where the smart money will be heading in the year ahead!

Moderator:

Mike Batchelor, Managing Director Investment Sales Asia, Jones Lang LaSalle Hotels

Panelists:

Marc F. Dardenne, Chief Executive Officer, Patina Hotels & Resorts

Surya Jhunjhunwala, Managing Director, Hind Group of Companies

Allen A. Matis, Executive Vice President, Investment & Development, SilverNeedle Hospitality

James Simmonds, Vice President – Development, Asia Pacific, New World Hospitality

11:00am - 11:30am

NETWORKING BREAK & SPONSORS EXHIBIT



11:45am - 12:30pm

BREAKOUT SESSIONS

Hotel investment/development opportunities and challenges in a variety of the region's markets are addressed in a series of country-focused sessions, along with a special session relating to hotel financing issues.

SESSION 01

Moderator:
Panelists:

MYANMAR – THE NEXT BIG THING?

Ken Scott, *Managing Director*, ScottAsia Communications
Jonathan Kyaw Thaug, *CEO*, Capital 8
Ram Nurani, *General Manager*, PARKROYAL Yangon
Sukhdeep Singh, *Managing Director*, Myanmar Hotels International

SESSION 02

Moderator:
Panelists:

MALDIVES – LUXURY RESORT CAPITAL OF THE WORLD!

Tom V. McLoughlin, *Director*, Maldives Resort Island Investments
Rai Katimansah, *Managing Director*, Parallax Capital Management
David Keen, *CEO*, QUO Keen
Salil Panigrahi, *Chief Operating Officer*, EoN Resorts Group

SESSION 03

Moderator:
Panelists:

SRI LANKA – READY AT LAST?

Bill Barnett, *Managing Director*, C9 Hotelworks
Hiran Cooray, *Chairman*, Jetwing Hotels Ltd
Deshan A. Pushparajah, *Head of Capital Markets*, Capital Alliance Limited
Dillip Rajakarier, *Chief Executive Officer*, Minor Hotel Group Limited

12:30pm - 1:30pm

NETWORKING LUNCH

1:45pm - 2:30pm

BREAKOUT SESSIONS (continued)

SESSION 04

Moderator:
Panelist:

THE PHILIPPINES – UNLOCKING ITS TOURISM POTENTIAL

Merril F. Yu, *CEO/Managing Director*, Y&S 1847/GHM Philippines
Junie H. Jalandoni, *Senior Vice President*, Ayala Land, Inc.
Jun Palafox, *Principal Architect-Urban Planner*, Palafox Associates
Alfred M. Reyes, *Chief Operating Officer*, Quantuvis Resources Corporation

SESSION 05

Moderator:
Panelists:

INDONESIA – BEYOND BALI

Rio Kondo, *Director*, Horwath HTL – Asia Pacific
Charley Brookfield, *President & CEO*, Aston International
Kosmian Pudjiadi, *Secretary General*, Indonesian Hotel And Restaurant Association
Kristanto W. Siswanto, *Director*, Panca Wana Indonesia

SESSION 06

Moderator:
Panelists:

MALAYSIA – REDEFINING FOR THE NEW ERA

Sen Soon-Mun, *Director*, Horwath HTL – Asia Pacific
Jimmy Chow, *Vice President*, Swiss Garden International
Naresh Mohan, *CEO*, Trinidad Hospitality
Yonto Wongso, *Director Development – Indonesia & Malaysia*, Accor Asia Pacific

2:30pm - 3:00pm

NETWORKING BREAK & SPONSORS EXHIBIT

3:00pm - 3:45pm

BREAKOUT SESSIONS (continued)

SESSION 07

Moderator:
Panelists:

VIETNAM – GETTING BACK ON TRACK

Eric Levy, *Managing Director*, Tourism Solutions International
Frederick Burke, *Managing Partner*, Baker & McKenzie Vietnam
Monika Dubaj, *Vice President - Development*, Hyatt Hotels and Resorts
Paul Stoll, *CEO*, Celadon International

SESSION 08

Moderator:
Panelists:

THAILAND – TAKING IT TO THE NEXT LEVEL!

David Mallinson, *Partner*, Mayer Brown JSM
Simon Allison, *Executive Vice President & Chief Development Officer*, Onyx Hospitality Group
Claas R. Elze, *Managing Director*, Aparo Hotel Advisers
Anchalika Kijkanakorn, *Managing Director*, Aleenta Resorts & Spas



SESSION 09

Moderator:

Panelists:

FIND ME THE MONEY!

Roger Griffin, *Managing Director*, HTL Capital Advisors International

Peter Best, *Head of Real Estate Advisory – South-East Asia & Australia*, HSBC

Regina Di Benedetto, *Director*, Aareal Bank Asia Limited

Tony Ryan, *Principal*, Ryan Lawyers

3:45pm - 4:00pm

BREAK

4:00pm - 5:00pm

PLENARY SESSIONS

CREATING DESTINATIONS

Developing to capture existing/growing market demand is one thing, but needing or wanting to create your own demand is an entirely different proposition requiring the right combination of product, programming, innovation and marketing to reach and attract the attention of the key target markets. Learn from this panel of experts from varying facets on how to best positioning your project to succeed in becoming a destination!

Moderator:

Panelists:

Paul A. Macpherson, *President & Managing Director*, Whitbread Hotels International

Scott C. Dunn, *Regional Business Leader, PDD*, AECOM Southeast Asia

Francis Killory, *VP Development Asia Pacific*, Jumeirah Group

David D. Moore, *Managing Director*, WATG Singapore Ltd

Michael Sagild, *Managing Director – Asia Pacific Development*, MGM Hospitality

Aaron Soo, *Chief Executive Officer*, Sunway Lagoon S/B

5:00pm

Presenter:

WRAP UP AND CLOSING REMARKS

James E. Burba, *President*, BHN

5:30pm - 7:30pm

CLOSING NETWORKING RECEPTION

HOSTED BY:

